

Name
Al Aguirre

www.method.com

Profile

Role
Co-CEO

San Francisco
New York
London



Al serves as Co-CEO of Method, where he is primarily focused on the firm's operations and human resources strategy. Over the course of his business career, Al has developed broad expertise through executive level operating roles for early and mid-stage businesses, as well as senior principal and advisory positions on Wall Street.

In an operational capacity, Al served as Chief Financial Officer and member of the Board of Directors for TV Filme Inc., a Warburg Pincus LLC wireless cable investment, where he directed the company through a successful IPO and subsequent Senior Notes offering raising approximately \$200 million. He also served as Chief Finance and Administrative Officer of Tradeum Inc., where he was responsible for all finance, legal, HR, and administrative functions at the software company. Al led the venture capital fundraising effort for Tradeum, and conducted the negotiations and sale of the company to VerticalNet Inc. for \$480 million. He also served as CFO of communications management software company QuantumShift Inc., where he built the finance and accounting function, led a strategic review of the company's markets and products, and raised a \$33 million third round of venture funding.

Al gained deep capital markets experience and advisory skills as a corporate finance attorney at Sullivan & Cromwell and as an investment banker at Morgan Stanley.

Later in his career, Al served as a Managing Director for private equity firm Warburg Pincus. In that capacity, he was responsible for generating venture and private equity deal flow, executing investments, and providing strategic guidance to the management teams of the firm's existing portfolio companies in Latin America.

Over the past two years, Al has partnered with Robbie Vann-Adibé to formulate a strategy to capitalize on the disruptive impact of new media platforms, technologies, and consumer behaviors which are transforming the relationships between companies and their customers. That exploration led them to Method.

Al is a summa cum laude graduate of American University Law School and also received a Bachelor of Science degree in Biology and Chemistry from the University of Miami. Al has served on several boards and community organizations, including Chairman of the Town of Tiburon Planning Commission. He speaks fluent Spanish and Portuguese and resides in Tiburon, California, with his wife and four daughters.